

JOANNE CHANDO

CEO (Chief Edutainment Officer) "If you're Laughing, you're Learning!"

Florida Gulf Coast Property Group

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"If you're Laughing, you're Learning!"

Joanne, a note of thanks for your recent participation, education and humor for GRI Exchange, and GRI 102 (all!) You are a busy person, and I value the time you provide to REALTORS and others. Best wishes and thank you. — Patricia R.

Hi Joanne, I would like to thank you for the excellent training that you provided during the whole week Really appreciate your positive energy, humor, incredible experience that greatly illustrates your teachings, and but last but not least, your magnificent teaching skills. All the best, —Thomas

2015 Florida Realtors® Educator of the Year and 2014 Broker of the Year, and 2017 Vice-Chair of Programs & Services. With 35+ years of transactional experience Joanne shares what she knows when she teaches. She was a 2016 & 2017 featured presenter at RAPPD, a featured presenter at FSAE & other non and for-profit organizations.

Joanne is a Florida Realtors®, NAR, CIPS, REBAC, PMN and RPR instructor and is Florida Realtors® LCIW approved. She has customizable classes, offers leadership/officer retreat programs, STRAP planning sessions, keynote speeches as well as small-meeting friendly talks with or without break-out sessions. Have a special need? Just ask! Joanne is flexible, easy to work with and ready to do what it takes for you to meet the educational needs of your members.

Save time: Please check calendar for availability & all bookings must be placed through:
www.JoanneChando.com

Education Directors: Please don't use the information above for flyers/advertising etc. Please contact Joanne for student-friendly information for use in promoting programs & classes. Thank you!

APPROVED COURSES

GRI-1

- » Professional Standards
- » Fair Housing and Diversity
- » Finance
- » Negotiating & Counseling
- » Goal Setting & Business Planning
- » Contact to Contracts

GRI-2

- » Personal Promotion
- » Sales & Marketing
- » Tax

GRI-3

- » Brokerage Management
- » Exchanging
- » International Real Estate
- » Land, Environment & Private Property Rights
- » Single Family Construction

CE EXPRESS

- » Code of Ethics
- » Completing an Effective Purchase & Sales Contract
- » Florida Military Specialist
- » Form Simplicity
- » If You Can't List You Can't Last
- » Negotiating Skills for Today's Real Estate Professional
- » Newly Licensed? Now What?
- » Preparing a Listing Contract
- » Professional Success Transaction by Transaction
- » Roadmap to a Successful Closing
- » RPR: AVM's RVM's and Showing the Difference
- » So You Want to Be a Broker
- » Success Series – **All Courses**
- » Taxes and Money – Pay Less and Keep More
- » Working with the Senior Citizen

CREDENTIALS

Education

- » Broker/Owner
- » Realtor®
- » Instructor
- » LCIW

Designations/Certifications

- » ABR
- » BPOR
- » CDPE
- » CIAS
- » CIPS®
- » FMS
- » GREEN
- » GRISM
- » HAFA
- » ITI
- » MRP
- » PMNSM
- » PSA
- » RSPS
- » SFR
- » SRES®
- » SRS
- » TRC
- » 1031 Exchange Specialist



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